## Nursery/Landscape Written Customer Assistance Practicum Scorecard

Name:	Chapter:
State:	Team No.:
	Member No.:

	Possible Points	Member Score
<ul> <li>Customer Relations</li> <li>Does the letter create/maintain goodwill (is it free of negative words that create an unpleasant tinge)?</li> <li>Is the tone appropriate for the letter purpose?</li> <li>Does the letter emphasize reader (you) rather than writer (I)?</li> <li>Is the tone and reading level appropriate for reader?</li> </ul>	10	
<ul> <li>Business Letter Form</li> <li>Is the letter written in acceptable business format including the date, inside address, salutation, body, complimentary close, signature and additional data (pc, enclosure, etc.)?</li> </ul>	10	
<ul> <li>Organization</li> <li>Is the content organized in logical, coherent order?</li> <li>Is the letter properly divided into paragraphs with topic sentences?</li> <li>Is the letter divided into sentences which clearly convey key points?</li> <li>Does the letter use short conversational words?</li> </ul>		
<ul> <li>Technical Information</li> <li>Is the technical information provided in letter correct?</li> <li>Is the information provided in simple, clear, concise manner?</li> <li>Does the letter relate directly to the inquiry?</li> </ul>	10	
<ul><li>Grammar/Punctuation</li><li>Is the letter free of grammatical errors and misspelled words?</li></ul>	10	
Total Score:	50	
Deductions (i.e., Rules Infractions, Missing Content)		( )
Grand Total:		

Signature/Date: Judge's Name: